

Choosing the right supplier

With so many distributors selling so many items it's sometimes hard to decide who to purchase from and why. Do you shop for the lowest price where the salesperson has no clue as to what he's selling or do you look for that special company that actually knows about the tools it sells and offers them for a fair price? If your answer is the latter you've come to the right place. Our staff consists of personnel experienced with the tools they sell. We have researched almost every item we offer and most all of them are "Fabricator Approved". We work hard to bring you the latest tools for your industry, and if we can't find them we have them made for you. If we don't carry a tool you're looking for we'll point you in the right direction to find it. We sponsor training seminars nationwide, we offer special discounts to shops rebuilding after natural disasters and we are willing to talk you through those tough jobs that require just a little more knowledge than you may have. And to take things one step further we broadcast a "live via the Internet" tool show and we archive videos on everything we air. The show format offers our viewers the opportunity to see the tools we offer demonstrated by real people. It's not staged, it's live and what you see is what you get. You can also view the archives of all the shows at www.allabouttoolslive.com

So the next time you see an ad that offers the lowest prices or a post on a bulletin board of a distributor boasting his knowledge take the time to check them out. Do they sell the best tools for the job or do they offer what they want you to buy? Do they give back anything to your industry or do they just want to sell you something for a little less? Do they actually know what it is they are selling or are they just capitalizing on other distributors' efforts? When you open a package from them is it filled with manufacturer's literature with their name stamped on it or does it have a comprehensive catalog of tools and reviews that have been created from over two decades of serving the industry? And most importantly how long have they been around and will they be here tomorrow? These are all important questions and you should have the answers before you purchase. It's like the guy on TV says "an educated consumer is our best customer".

Specialtytools.com has been serving fabricators for over 2 decades and we are proud of what we have given back to an industry that has been so good to us. Thank you all for the opportunity to serve you.

The Staff at Specialtytools.com